



SeniorThrive Program

Transforming Patient Outcomes



SOTERIA 360

Comprehensive Virtual Care

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Soteria seeks full engagement: we educate, inform and monitor; we ensure timely interventions and continuous care

Coordinating care and managing chronic conditions.

Monitoring of vitals like blood pressure, heart rate, and glucose.

"Stay Connected to Family, No Matter Where They Are"

Soteria-360 helps you stay connected to your loved ones with easy-to-use video calls right through your TV. Share moments, stay updated, and feel closer to family no matter where they are.



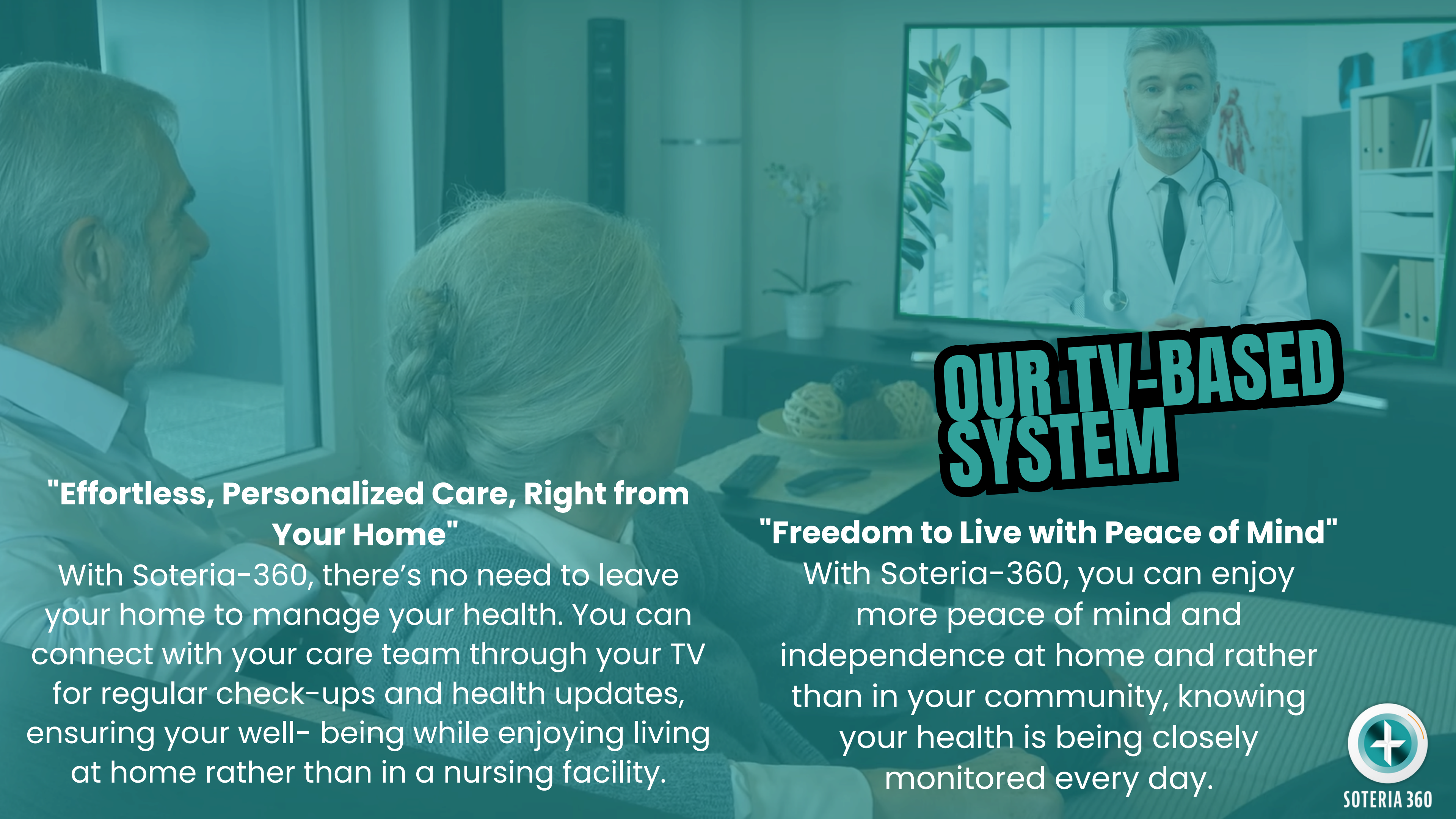
SOTERIA 360

Stay Safe and Secure at Home

Soteria provides each patient with an automatic fall detector and emergency alert device that is monitored 24 hours a day/7 days a week. You and your family can feel more secure knowing help is always available allowing you to live confidently and independently.



SOTERIA 360

An elderly couple is seated in a living room, looking at a large television. On the screen, a male doctor in a white coat and stethoscope is speaking. The room is dimly lit, with a window on the left and a bookshelf on the right. A small table in front of the TV holds some decorative items.

OUR TV-BASED SYSTEM

"Effortless, Personalized Care, Right from Your Home"

With Soteria-360, there's no need to leave your home to manage your health. You can connect with your care team through your TV for regular check-ups and health updates, ensuring your well-being while enjoying living at home rather than in a nursing facility.

"Freedom to Live with Peace of Mind"

With Soteria-360, you can enjoy more peace of mind and independence at home and rather than in your community, knowing your health is being closely monitored every day.



SOTERIA 360

Benefits of Soteria's SeniorThrive Program

COMPREHENSIVE CARE

The SeniorThrive Medical director adds an extra layer of care and management to enrolled patients, providing a comprehensive approach to managing patients with multiple chronic conditions. This includes assessing the patient's needs, developing a personalized care plan, and coordinating care.

IMPROVED OUTCOMES

SeniorThrive Program can lead to improved patients health, including reduced hospitalizations, fewer emergency department visits, and better management of chronic conditions. This translates to better quality of life for residents and reduced healthcare costs.



MEDICARE COVERED

Medicare and other payers recognize the tremendous value of preventative care and monitoring for seniors and covers the SeniorThrive Program. There is no cost to patients for any of the technology including the automatic fall detector/emergency alert device monitored around the clock.

ENGAGEMENT

Using easy to use but innovative technology, empower patients to actively participate in their own care through engagement and education.



SOTERIA 360

Comprehensive Care Plan

Personalized Care Planning

- Together, we'll develop a customized care plan that addresses your unique needs and goals. This plan will be regularly reviewed and updated to ensure it remains effective.



Innovation in Healthcare Solutions:

- Soteria software and support team expertly guides the creation of the care plans.

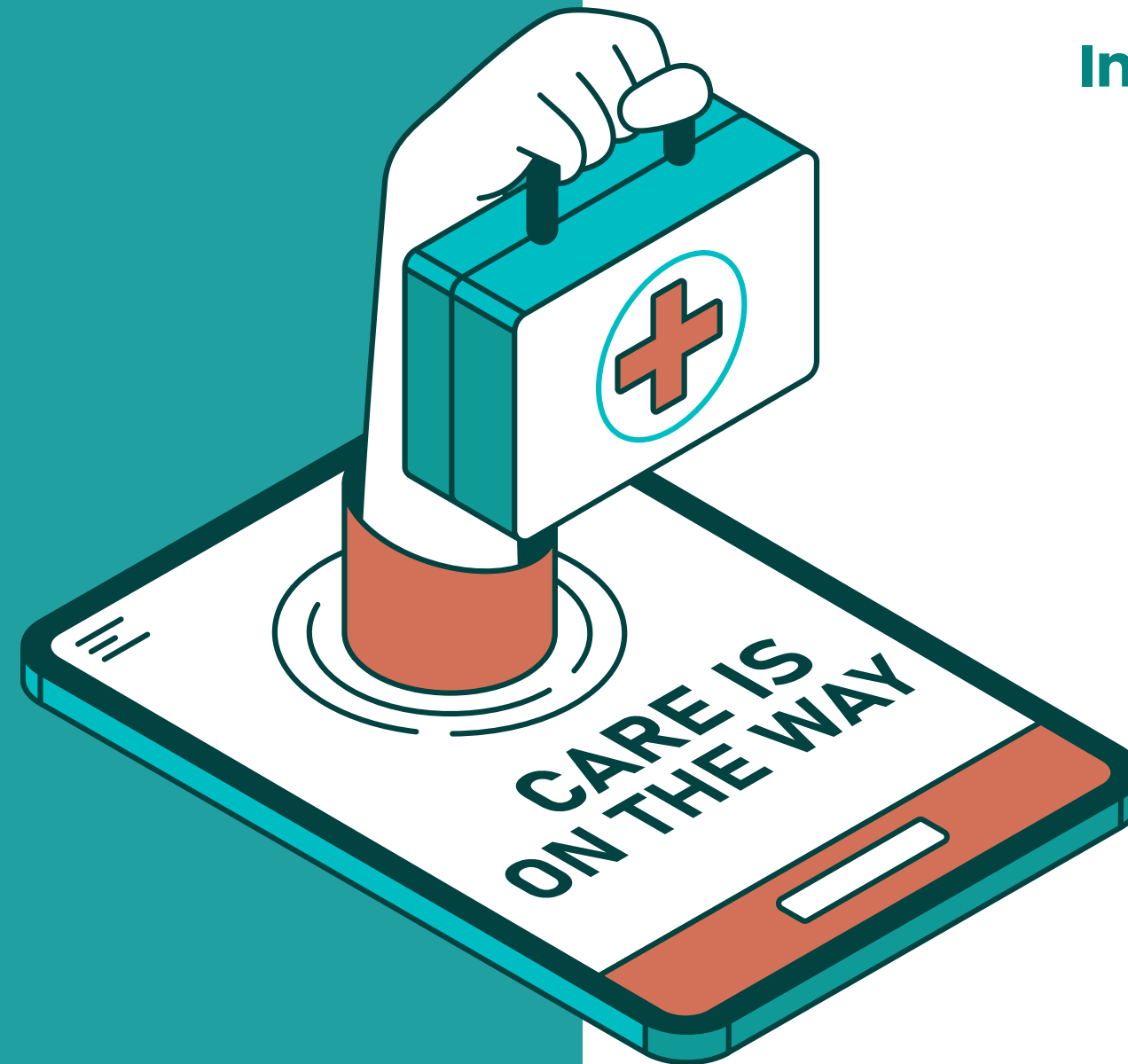


SOTERIA 360

Care Coordination & Transition

Coordinated Care:

your virtual physician doesn't replace your primary care physician but rather than only treat you when you're sick, will focus on your long term health and wellness. They will also monitor your health, coordinate care, review medications, and export your health data to your specialists as needed.



Innovation in Healthcare Solutions:

Using innovative but easy to use technology, we obtain actionable healthcare data and use it for preventative care and long term wellness; and provide you with technology that lets you stay engaged with your healthcare team as well as friends and family — over your own television set!



SOTERIA 360

SeniorThrive

PATIENT ELIGIBILITY

Patients must have multiple (two or more) chronic conditions that are expected to last at least 12 months or until the patient's death, and that place the patient at significant risk of acute exacerbation, decompensation, or functional decline.

INITIATING VISIT

To begin, the physician conducts an initiating visit with each resident/patient which can be a comprehensive Evaluation and Management (E/M) visit, Annual Wellness Visit (AWV), or Initial Preventive Physical Exam (IPPE).

PATIENT CONSENT

Physician obtains resident/patient's consent reflected by their signing the enrollment package Soteria provides after collaboration with physicians office.



SOTERIA 360

SeniorThrive



1

CHRONIC CARE MANAGEMENT

Chronic Care Management is outsourced to same care team monitoring vital signs.

2

MEDICARE COVERAGE

Chronic care management services are covered by Medicare Part B, subject to the usual deductible and coinsurance. This means that after resident/patient's Medicare deductible is met, they will typically pay a small copay of \$8 to \$18 per month for these additional services.

3

SUPPLEMENTAL INSURANCE

If resident/patient have supplemental insurance that covers your office visits and other services, it may also cover the copay for the resident/patient's chronic care management. Be sure to check with resident/patient's insurance provider for more details.



SOTERIA 360

SeniorThrive Services



MEDICATION MANAGEMENT

Our team will closely monitor your medications, ensuring you're taking them as prescribed and addressing any concerns or side effects.

REMOTE PATIENT MONITORING (RPM)

Daily vital signs and continual monitoring using devices such as smart blood pressure cuffs, pulse oximeter, glucometer and/or scale.

EMERGENCY MONITORING

Residents issued an automatic fall detector and emergency alert device that is monitored by our care team around the clock ensuring prompt intervention in emergencies.

CHRONIC CARE MANAGEMENT

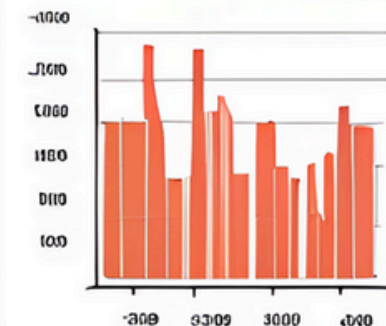
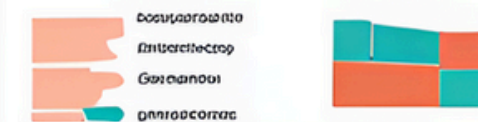
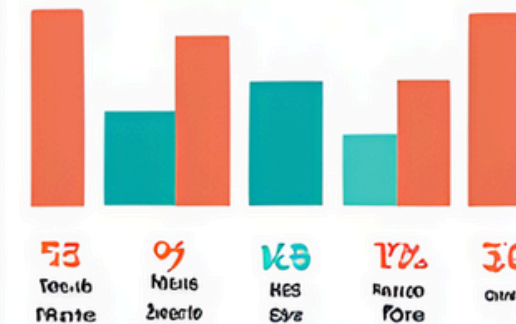
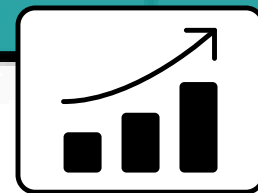
Using our technology the care team helps manage resident's chronic conditions, providing support, resources and education.



SOTERIA 360

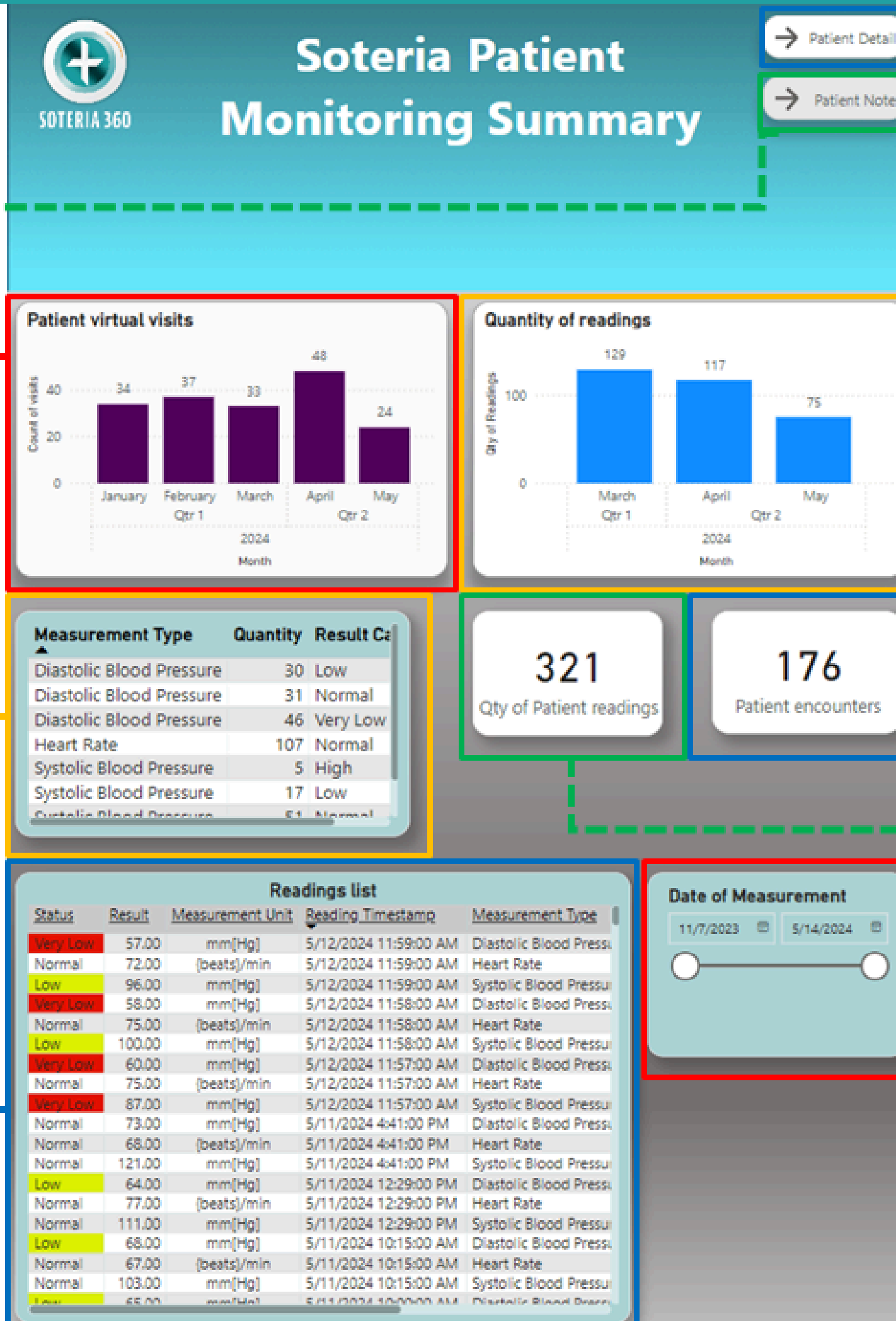


SOTERIA-360 DASHBOARDS



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1 2 3 4 5 6 7 8 9 10



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Abstract

Measurements

→ Patient Note

Navigation button #1









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Age Group	Percentage
18-24	15%
25-34	20%
35-44	25%
45-54	30%
55-64	35%
65-74	40%
75-84	45%
85+	50%

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Navigation button #2

Clinical note browser

Average Systolic
Blood Pressure

Average Diastolic
Blood Pressure

Readings log



SOTERIA 360

Patient Notes

Summary

Patient Detail

Navigation button #1

Clinical Notes

Date	Signed	Observation
03/05/24	Rony Chacko	75+ year old female with history of Parkinson's, Hypothyroidism, Asthma, and recurrent falls with recent and ORIF (01/27/2024), received rehab at PAM following surgery and was discharged home on 02/09/24. Pt was seen in a televisit today, laying in a recliner. Her Husband was present during the visit. Pt has a le States that her pain is better but can't really lift any weights yet. Advised its too early to lift weight and t given by the orthopedic surgeon. Pt is getting PT 2 x a week. Pt walks short distance with assistant by s balance issues and needs assistance with ADL and transfers per her husband. Pt appears cognitively into appointment with her orthopedic surgeon on April 8th. Husband stated that they don't have a neurolog son's house temporarily in this winter, lives in Chicago). Spoke to Dr. Sampath (son), he has already spok office here to set up an appointment for his mother. Pt denies dysphagia, CP, SOB, dizziness, excessive f hematochezia. Reviewed vitals, remains stable. BP -130/70, HR - 90

Staff selector

Average heart rate

Date slider

Encounters log

103.23

Systolic Blood Pressure

74.67

Heart Rate

Staff Name

All

62.64

Diastolic Blood Pressure

Date of visit

11/7/2023

5/14/2024

Readings

Time	Result	Type	Status
5/12/2024 11:59:00 AM	57.00	Diastolic Blood Pressure	Very Low
5/12/2024 11:59:00 AM	72.00	Heart Rate	Normal
5/12/2024 11:59:00 AM	96.00	Systolic Blood Pressure	Low
5/12/2024 11:58:00 AM	58.00	Diastolic Blood Pressure	Very Low
5/12/2024 11:58:00 AM	75.00	Heart Rate	Normal
5/12/2024 11:58:00 AM	100.00	Systolic Blood Pressure	Low
5/12/2024 11:57:00 AM	60.00	Diastolic Blood Pressure	Very Low
5/12/2024 11:57:00 AM	75.00	Heart Rate	Normal
5/12/2024 11:57:00 AM	87.00	Systolic Blood Pressure	Very Low
5/11/2024 4:41:00 PM	68.00	Heart Rate	Normal

Visits

Date	Staff Name	Min	Sec
05/13/2024	Rony Chacko	2	36
05/11/2024	Rony Chacko	22	33
05/10/2024	Anitha Tanam	11	43
05/10/2024	Rony Chacko	16	38
05/09/2024	Anitha Tanam	12	12
05/09/2024	Anitha Tanam	19	35
05/09/2024	Anitha Tanam	20	0
05/09/2024	Bhagya Balasa	6	10
05/09/2024	Bhagya Balasa	15	57
05/08/2024	Rony Chacko	9	33



SOTERIA 360

Names of patients on this page represent all individuals who have had patient records created for them in BlueStep and include those patients actively receiving visits from clinical staff and generating vital sign readings as well as patients who either discharged from t...

Patients without signed enrollment packets cannot have clinical encounters or RPM readings activity billed.

Patient	Record Created	Participation Type	Qty
Nolan Ryan	03/13/2024	CCM	2
Wayne Campbell	03/12/2024	TCM	2
Marvetta Harris	01/18/2024		
Maria Acevedo	01/18/2024		
Marjorie Holly	01/18/2024		
Jay Hunnicutt	01/18/2024		
		Total	4

Patient	Record Created	Packet Signed	Discha	Participation type	Qty
Wayne Campbell	03/12/24	04/04/24	04/	CCM	2
Nolan Ryan	03/13/24	03/20/24	03/	TCM	2
Maria Acevedo	01/18/24	03/11/24	12/	Total	4
Marvetta Harris	01/18/24	03/11/24			
Oscar Guardado	01/15/24	03/08/24	04/		
Michael George	01/18/24	03/07/24	03/		

12

Patient Records

(Blank)

Registered in last 7 days

10

Enrollment Packet Signed

(Blank)

Packets signed in last 7 days

Registered Patients



Enrollment Packet Sign date



BILLING ENTRIES

Recent Records ▾

Billing Entries

Export

Print

PDF

Search By

Date of Consultation (virtual visit) ▾

Equals ▾

Search For

Search

☐ Search within current results

Select	Patient Name	Gender	Patient Date of Birth	Patient Age	Soteria client name	Point of contact for EP:	Insurance Name	Medicare Beneficiary ID	Address	Originating Site	Discharge Date	Date of Service (INTERACTIVE CONTACT VISIT)	Date of Consultation (virtual visit)	Distant site for Virtual Visit	Date of Service (Face-to-face)
Select	Maria Acevedo				Sandbox Unit			4YO3-SA1-MY10					01/04/2024		01/04/2024
Select	Maria Delgado	Female	02/12/1952	72				4YO3-SA1-MY10	123 Main	Dr Nick Rivera's Clinic of Springfield.	02/02/2024	02/07/2024	02/09/2024	Home	02/09/2024
Select	Maria Delgado		02/09/2024					4YO3-SA1-MY10	123 Main	Dr Nick Riviera's clinic of Springfield	01/26/2024	02/02/2024	02/08/2024	Patient Home	02/08/2024
Select	Maria	Female	02/09/1952	72		Home -	Medicare	4YO3-SA1-MY10	326 W	PAM Allen	01/19/2024	01/29/2024	02/01/2024	Patient	01/29/2024

PATIENT DASHBOARD

All Patients

Documents

Settings

Billing Entries

U

nt packets

Clinical note explorer

Installation

Patient Roster Status Report

Recent Records ▾

Add New Patient

All Soteria Patients

↑

 Export

🖨

 Print

📄

 PDF

Search By

Last Name

▼




Starts With

▼

Search For

Search

☐ Search within current results

Select	Patient Photo	Full Name	Soteria 360 participation type	Discharge Date	Date enrollment packet signed	End of participation date
Select		Perkins, Dorothy	TCM	06/06/2024	06/03/2024	
Select		Buddin, Susanne	Discharged from Soteria program	04/17/2024	04/09/2024	05/22/2024
Select		Ryan, Nolan	TCM	03/27/2024	03/20/2024	

RPM Devices & PERS Devices

We provide patients state of the art monitoring devices and a PERS device at no cost.

**Cellular Blood Glucose Meter
"Glucometer"**



**Cellular Pulse Oximeter
(Blood Oxygen Sensor)**



Cellular Body Weight Scale



Cellular Blood Pressure Cuff

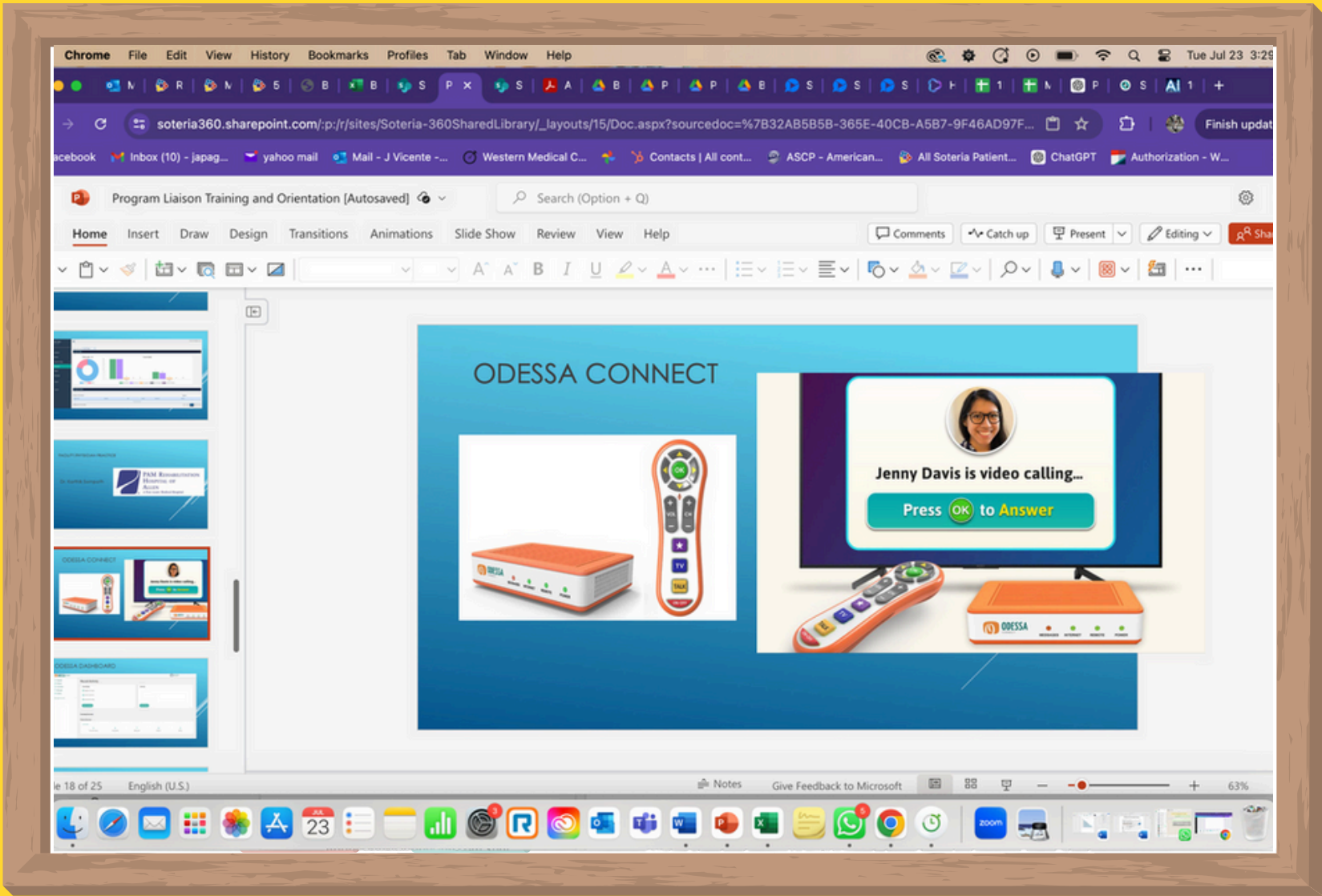
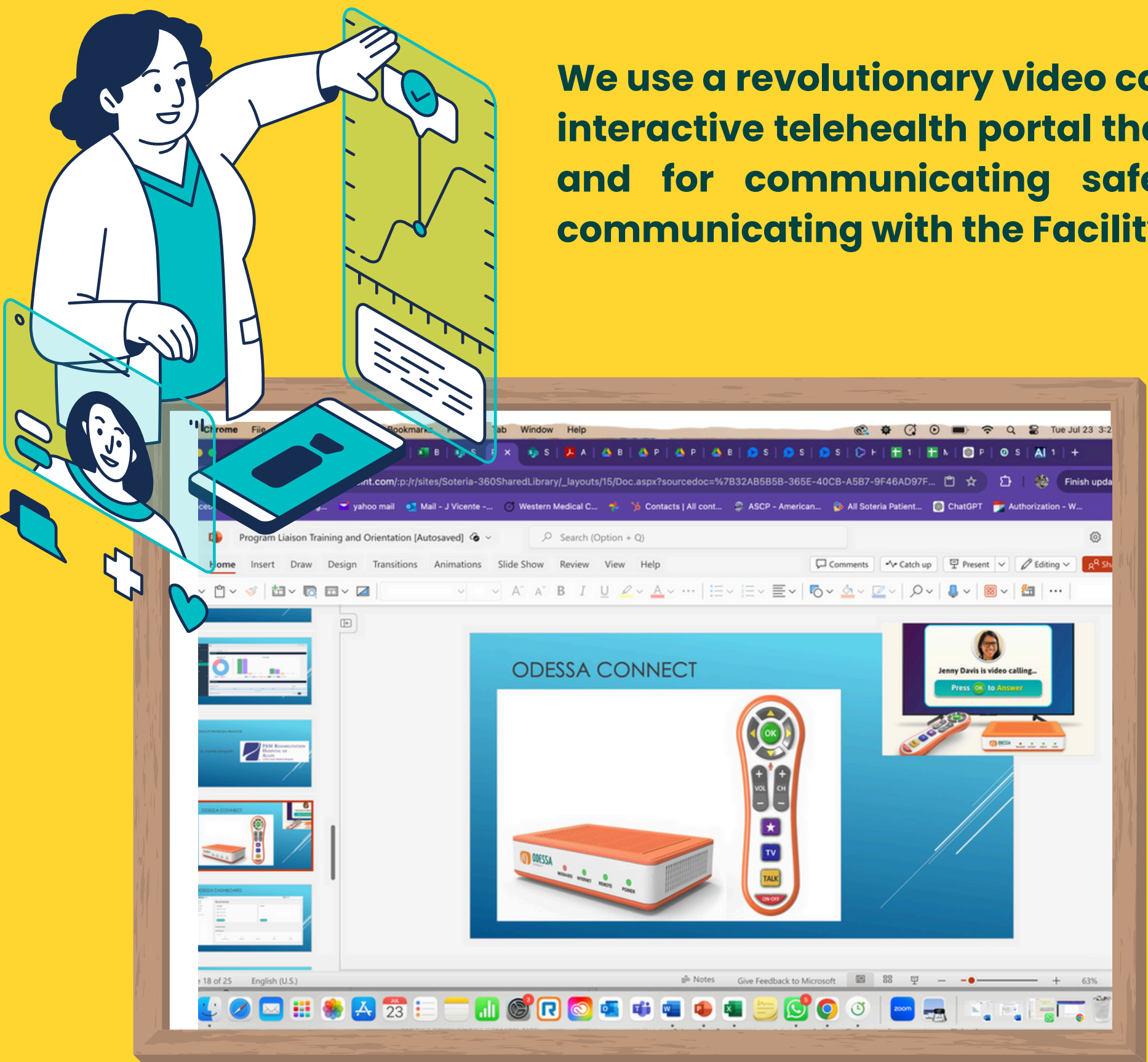


PERS Device



SOTERIA 360

We use a revolutionary video converter that transforms the resident's own television into an interactive telehealth portal that can be used for virtual visits with the physician care team and for communicating safely and privately with friends and family as well as communicating with the Facility.



Telemedicine



SOTERIA 360

Compliance and Regulation



HIPAA COMPLIANT

The Soteria-360 platform and SeniorThrive program are fully compliant with HIPAA, ensuring the protection of patient data and privacy.



MEDICARE APPROVED

The revenue streams generated by the Soteria-360 program are derived from physician charges to Medicare and other approved insurers.



REGULATORY APPROVAL

The Soteria-360 platform and SeniorThrive program have been extensively vetted by Soteria's national legal team ensuring compliance with all relevant state and federal regulations.



SOTERIA 360

Soteria's Proposition: A Turnkey Solution

1

No Upfront Costs/Risks

Soteria requires no upfront costs to the resident or physician, and all fees are paid out of Program revenue.

2

Collaborative Effort

The Soteria-360 program is a collaborative effort among the physician, Soteria, and the Facility.

3

Shared Benefits

The Soteria-360 program is designed to bestow benefits on all players, creating a win-win-win scenario for residents/patients, healthcare providers, and facilities.



SOTERIA 360